



Joe Sample

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Organization: Success Performance Solutions

To ensure you are obtaining the full benefits available to you from the use of the Situational Judgment Test, please read the information contained in this report carefully. By using the information provided in this report, you are acknowledging that you understand the general guidelines for interpreting the Situational Judgment Test results.

While the Situational Judgment Test was designed to help assess various aspects of personality, the report results are presented in terms of probabilities. False Positives and False Negatives are expected. PsyMetrics and the test developer are not liable for test taker behaviors.

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What the Situational Judgment Test - Supervisor Measures

Effective supervisors need to have excellent employee relation skills. They must be able to motivate their staff and have team building abilities. They must also have excellent problem solving skills and must be able to plan and organize effectively. Without these essential characteristics among it's leadership staff, an organization is likely to run into serious problems with respect to company morale, focus, productivity and overall performance.

The four areas assessed by this SJT are:

Communication	The degree to which the candidate values communication with his/her employees. The degree to which he/she takes the initiative to communicate important matters to his/her staff and is sympathetic to their needs.
Conscientiousness	The degree to which the candidate is organized, hard working and dependable. The degree to which he/she thinks things through rather than making decisions based on impulse.
Motivation	The degree to which the candidate uses effective motivation strategies with his/her staff. The degree to which the candidate values and utilizes praise and reinforcement as motivators for top performance.
Team Orientation	The degree to which the candidate is able to instill a team spirit among staff members. The degree to which he/she is able to get along with all staff members, is easy-going and flexible.

Candidness of the Situational Judgment Test - Supervisor Results

This Profile includes a candidness check to determine the degree to which the individual may have exaggerated his/her responses in order to present themselves more favorably. The results of this validity check with interpretation is presented on the following page.

Interpreting the Situational Judgement Test - Service

The following page also presents the Total Score Summary and Total Score Interpretation. This is followed by the Score Profile. The Score Profile includes the scores for all of the scales. The scores are presented in terms of percentiles. The percentile indicates how the candidate scored relative to all other individuals who have taken the assessment. For example, if a candidate's score on a particular scale shows as the 75th percentile, this indicates he/she scored better than 75% of all other people who have completed that scale.

The pages that follow the Score Profile provide detailed interpretations for each of the scales, as well as, management strategies and follow-up interview questions one can ask the candidate to obtain more insight with respect to areas needing development.



Total Score Summary



Total Score Interpretation

This candidate's Total SJT - Supervisor score falls within the High range. This candidate generally demonstrates strong supervisory capabilities. He/she possesses those skills and problem solving abilities necessary for success in supervisory roles. Review the individual scale details to better understand strengths and potential shortcomings.

Score Validity

Candidness: High: The candidate's responses are likely to be an accurate representation of his/her attitudes and behaviors.



Score Profile



The bar graph above shows the candidate's score pattern across all the dimensions assessed by this profile. The pages that follow offer detailed insight into each dimension score.



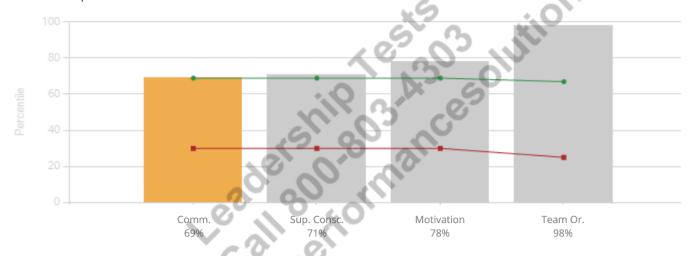
Communication



Score Details

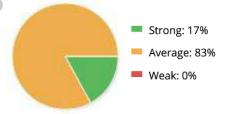
The degree to which the candidate values communication with his/her employees. The degree to which he/she takes the initiative to communicate important matters to his/her staff and is sympathetic to their needs.

Joe Sample scored in the 69th percentile on Communication (Average), meaning Joe scored better than 69 percent of other candidates who have completed this assessment.



Strength of Candidate's Responses

The graphic below shows the candidate's response pattern for the Communication behavioral dimension. This illustration is useful for assessing the strength of the candidate's attitudes and behaviors associated with Communication.



- Moderately values the importance of communicating with staff.
- · Is often sympathetic to needs of others.
- Takes initiative to communicate some important matters with staff.
- This candidate's level of communication is consistent with most other candidates.



Conscientiousness



Score Details

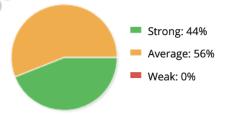
The degree to which the candidate is organized, hard working and dependable. The degree to which he/she thinks things through rather than making decisions based on impulse.

Joe Sample scored in the 71st percentile on Conscientiousness (High), meaning Joe scored better than 71 percent of other candidates who have completed this assessment.



Strength of Candidate's Responses

The graphic below shows the candidate's response pattern for the Conscientiousness behavioral dimension. This illustration is useful for assessing the strength of the candidate's attitudes and behaviors associated with Conscientiousness.



- This individual is dependable and goal-oriented.
- Is concerned about the quality of his/her work.
- Is a hard worker and detail-oriented.
- Can be counted on to do the task at hand with little supervision.



Motivation



Score Details

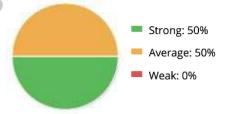
The degree to which the candidate uses effective motivation strategies with his/her staff. The degree to which the candidate values and utilizes praise and reinforcement as motivators for top performance.

Joe Sample scored in the 78th percentile on Motivation (High), meaning Joe scored better than 78 percent of other candidates who have completed this assessment.



Strength of Candidate's Responses

The graphic below shows the candidate's response pattern for the Motivation behavioral dimension. This illustration is useful for assessing the strength of the candidate's attitudes and behaviors associated with Motivation.



- Utilizes appropriate motivation strategies with staff.
- Understands the value of proper supervision in determining team productivity.
- He/she utilizes praise and reinforcement to motivate staff
- This is definitely an area of strength for this candidate.



Team Orientation



Score Details

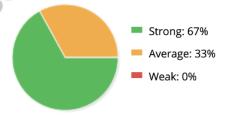
The degree to which the candidate is able to instill a team spirit among staff members. The degree to which he/she is able to get along with all staff members, is easy-going and flexible.

Joe Sample scored in the 98th percentile on Team Orientation (High), meaning Joe scored better than 98 percent of other candidates who have completed this assessment.



Strength of Candidate's Responses

The graphic below shows the candidate's response pattern for the Team Orientation behavioral dimension. This illustration is useful for assessing the strength of the candidate's attitudes and behaviors associated with Team Orientation.



- Is a team player and will cooperate in all aspects of his or her work relationships.
- Values interpersonal relationships and will "chip in" to help others.
- · Has the ability to instill a sense of team with staff.
- Will compromise when appropriate to achieve team goals.





Management Strategies

This section of the report offers suggestions for developing or managing the candidate based on his/her Profile responses. The diagram below also offers a graphical representation of the areas covered by the Profile. The smaller the area, the more coaching/development might be required.

Communication

- · This individual has moderate communication skills.
- Ensure that they are given the opportunity to communicate ideas and objectives to staff and coworkers. But monitor these communications.
- Identify areas for improvement and offer communication training if appropriate.
- · Offer praise for appropriate communication behaviors.
- Communicate with him/her regularly and convey that you have the same expectations of them when it comes to them communicating with their staff.
- Survey staff to ensure communication between management and staff is satisfactory.



Conscientiousness

- This individual values reliability, attention to detail and organization and expects those around him/her to do the same. Therefore, these should be exhibited and rewarded.
- Praise should be given to show appreciation when working with this individual.
- Try to let him/her work at own pace when possible. He/she likes to take his/her time to ensure work quality.
- While this characteristic is important for most aspects of life, including work, care should be taken to make sure the deliberateness of this individual is not an impediment to getting things done.



Motivation

- This individual has the motivation skills needed to perform the supervisory function.
- Ensure that they have the opportunity to engage motivation exercises with their staff.
- These individuals expect others around them to use praise and reinforcement, so keep this in mind when managing him/her.
- This individual is likely to use sound judgment in developing motivation tactics with staff so they should be included in these decision-making opportunities.





Team Orientation

- · These candidates value interpersonal relationships with team members, colleagues and staff. Therefore, these
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 ..scientiousness 719.
 Motivation 78%
 Team Orientation 98%







Interview Guide

This report includes follow-up interview questions that focus on those areas where further development might be needed. These questions serve as an excellent guide during the hiring process, coaching or developmental efforts to further uncover potentially negative behavioral tendencies.

Communication

Question

Describe a time when you had to reprimand an employee for poor performance or attendance. How exactly did you approach the situation? Describe the conversation.

Response Notes:

Response Expected of a Poor Performing Employee

Response Expected of a Satisfactory Employee

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Response Expected of an Excellent Employee

7

Question:

Describe a situation from your past work experience where a coworker or manager did not communicate something they should have to one or more staff members. What did you do? Did you speak up or did you not say anything given it was not your responsibility? Response Notes:

Response Expected of a Poor Performing Employee

Response Expected of a Satisfactory Employee

ory Employee

Excellent Employee

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Response Expected of an

Question:

How have you handled situations in the past when a staff member was giving out incorrect information to a customer? Response Notes:

3

Response Expected of a Poor Performing Employee

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2

Response Expected of a Satisfactory Employee Response Expected of an Excellent Employee

7





Question:						
Tell me how you have	handled perform	ance issues with y	our staff in the past.			
Response Notes:						
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Tell me about a past si	ituation where so	meone on your st	aff was having a work-rela	ated issue that	was affecting	their performance. How
did you handle it?						Car
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Poor Performing Emp			Satisfactory Employee			Excellent Employee
1	2	3	4	5	6	7





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response Notes.						
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			*	9	,;,C	
Response Expected o Poor Performing Emp			Response Expected of a Satisfactory Employee	0,5	F	Response Expected of ar Excellent Employee
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What situations have y goals or objectives.	ou been involved	d in at work who	ere you had to bend the rules	or hide the trut	h a little in o	rder to accomplish your
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Tell me about both a positive and a negative impact you have had on a staff member as a direct result of your interactions with him/her. Response Notes:

Response Expected of a Poor Performing Employee Response Expected of a Satisfactory Employee

Response Expected of an **Excellent Employee**

3

5

Question:

Walk me through the steps you general take when conducting a performance appraisal of an employee. Response Notes:

3

Response Expected of a Poor Performing Employee

Response Expected of a Satisfactory Employee

Response Expected of an **Excellent Employee**

Team Orientation

Question:

Tell me about a time when your manager requested something of you that really frustrated you. How did you handle this situation? Response Notes:

Response Expected of a Poor Performing Employee

Response Expected of a Satisfactory Employee

Response Expected of an **Excellent Employee**

5

6

Question:

Tell me about a past work situation when you had to decide between assisting a staff member or coworker with a task or project or working on your own work to meet a deadline. What did you do? And what was the outcome for both their project and yours? Response Notes:

Response Expected of a Poor Performing Employee

Satisfactory Employee

Response Expected of an **Excellent Employee**

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Response Expected of a

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			T	he Science of Forecasting Elite Performance
Question: What projects have you worked on in th Response Notes:	e past where your b	oss got all the credit	? What did you do	?
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Number of Questions Rat	ed			29
Average Rating (Sum of all ratings divided by the number)	per of questions rate	ed.)	19	0
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